# SECURITIES AND EXCHANGE COMMISSION WASHINGTON, D.C. 20549

# FORM 8-K

Current Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): March 2, 2010

# JAKKS PACIFIC, INC.

(Exact Name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation)

22619 Pacific Coast Highway Malibu, California (Address of principal executive offices) 0-28104 (Commission File Number) 95-4527222 (I.R.S. Employer Identification No.)

> 90265 (Zip Code)

Registrant's telephone number, including area code: (310) 456-7799

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

Uritten communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

## JAKKS PACIFIC, INC. INDEX TO FORM 8-K FILED WITH THE SECURITIES AND EXCHANGE COMMISSION March 2, 2010

# ITEMS IN FORM 8-K

		Page
Facing Page		1
Item 2.02	Results of Operations and Financial Condition	3
Item 5.02	Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.	3
Item 9.01	Financial Statements and Exhibits	3
Signatures		4
Exhibit Index		5

2

#### Item 2.02 Results of Operations and Financial Condition.

On March 2, 2010, we issued a press release announcing our results of operations for the quarter and year ended December 31, 2009. A copy of such release is annexed hereto as an exhibit.

# Item 5.02 Departure of Directors or Certain Officers; Election of Directors; Appointment of Certain Officers; Compensatory Arrangements of Certain Officers.

On March 2, 2010, we issued a press release announcing that Jack Friedman, our Chairman and Co-Executive Officer is resigning, effective April 1, 2010, as our Co-Executive Officer. Mr. Friedman will remain as Chairman of the Board and will also assume the role of Chief Strategist and will actively advise us on acquisition and financing strategies, as well as other areas where he can be of service and provide value to us. Also effective on April 1, 2010, Mr. Stephen Berman, currently our Co-Executive Officer, will assume the position of Chief Executive Officer in addition to retaining the positions of President and Chief Operating Officer.

### Item 9.01 Financial Statements and Exhibits.

(c) Exhibits

Exhibit <u>Number</u> <u>Description</u> 99.1\* March 2, 2010 Press Release

\* Filed herewith

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Dated: March 2, 2010

JAKKS PACIFIC, INC.

By: <u>/s/ Jack Friedman</u> Jack Friedman Chairman and Co-Chief Executive Officer

# Exhibit Index

Exhibit <u>Number</u>	Description
99.1	March 2, 2010 Press Release

\* Filed herewith

## JAKKS Pacific® Reports Fourth Quarter and Year-End Results for 2009

MALIBU, Calif.--(BUSINESS WIRE)--March 2, 2010--JAKKS Pacific, Inc. (NASDAQ: JAKK) reported results for the Company's fourth quarter and full year ended December 31, 2009.

Net sales for the fourth quarter were \$198.8 million, compared to \$269.3 million in the fourth quarter of 2008; and net sales for the full year of 2009 were \$803.7 million, compared to \$903.4 million for the full year of 2008. The Company reported a loss for the fourth quarter of 2009 of \$1.9 million, or \$0.07 per share, compared to net income of \$16.9 million, or \$0.55 per diluted share, reported in the fourth quarter of 2008. For the full year of 2009, JAKKS reported a net loss of \$385.5 million, or \$14.02 per share, compared to earnings for the year for 2008 of \$76.1 million, or \$2.42 per diluted share.

On a non-GAAP basis, 2009 net sales for the fourth quarter were \$198.8 million and \$804.3 million for the full year, compared to non-GAAP net sales of \$269.3 million and \$903.4 million for the fourth quarter and full year of 2008, respectively. On a non-GAAP basis, JAKKS net income for the fourth quarter was \$6.4 million, or \$0.22 per diluted share, compared to non-GAAP net income of \$16.9 million, or \$0.55 per diluted share in the fourth quarter of 2008. Non-GAAP net income for the full year of 2009 was \$30.2 million, or \$1.03 per diluted share, compared to non-GAAP net income of \$66.6 million, or \$2.13 per diluted share for the full year of 2008.

2009 GAAP results include the following, which were excluded from the non-GAAP results noted above:

- Pre-tax non-cash goodwill impairment charge of \$407.1 million due to the sustained decline in the Company's market capitalization pursuant to the applicable accounting standard, taken in the second quarter of 2009.
- Pre-tax non-cash impairment charge of \$8.2 million related to certain of the Company's under-utilized trademarks, taken in the second quarter of 2009.
- Pre-tax charge to royalty expense of \$33.2 million was taken in the second quarter of 2009 related to abandoned or underperforming licenses; \$19.5 million is non-cash and \$13.7 million is expected to be paid out to third parties through 2011.
- Pre-tax charge to cost of goods of \$23.0 million was taken in the second quarter of 2009 related to the impairment of inventory, of which \$14.2 million is non-cash and \$8.8 million is expected to be paid out to third parties during the remainder of 2009.
- Pre-tax non-cash charge of \$2.3 million related to the write-off of obsolete tools and molds was taken in the second quarter of 2009.

### 2009 GAAP results include the following ...: continued

- Pre-tax charge of \$1.6 million related to the recall of one of the Company's products, taken in the second quarter of 2009.
- Pre-tax non-cash charge of \$23.5 million related to the reduction to the receivable from the video game joint venture with THQ as a result of an arbitration decision which reduced JAKKS' preferred return payment rate from 10% to 6% of the joint venture's net sales, of which \$22.5 million was taken in the second quarter of 2009 and \$1.0 million was taken in the third quarter of 2009.

2008 GAAP results include the following, which were excluded from the non-GAAP results noted above:

- Pre-tax non-cash impairment charge of \$9.1 million related to certain of the Company's under-utilized trademarks in the third quarter of 2008.
- Tax benefits related to the reversal of prior tax accruals of \$13.3 million in the third quarter of 2008.
- FIN 48 tax credit in the third quarter of 2008 which consisted of a \$3.1 million credit to interest expense and a \$2.0 million credit to penalty expense.
- Pre-tax non-cash charge to royalty expense of \$1.8 million related to abandoned or underperforming licenses in the third quarter of 2008.

The goodwill impairment charge taken in the second quarter of this year does not affect the Company's liquidity or business operations, and is not expected to limit or change its ability to continue to generate positive future cash flows from these intangible assets.

Operations provided cash of \$109.5 million for the full year of 2009. As of December 31, 2009, the Company's working capital was \$349.4 million, including cash and equivalents and marketable securities of \$255.0 million.

Jack Friedman, Chairman and Co-CEO, said, "We continue to operate in a challenging retail environment, making operational efficiencies a top priority, as we simultaneously work to develop new and compelling consumer products to strengthen our portfolio for future growth. Our cost reduction plan is well underway, and we continue to evaluate potential acquisition opportunities, which is a key component of our growth strategy. We are directing all of our efforts Company-wide to maximize profitability on the lower revenue base we are expecting for 2010, with a goal of growing the top line back to historical levels in the long-term."

Mr. Friedman also announced, "After serving as JAKKS' Chairman and CEO since its inception and most recently as its Co-CEO, effective April 1, 2010 I am stepping down as CEO. I will continue as Chairman and serve as the Company's Chief Strategist, and will actively advise the Company on acquisition and financing strategies, as well as other areas where I can be of service and provide value to the Company."

Stephen Berman, who will be JAKKS' CEO and continue as President effective April 1, 2010, said, "We have been executing on our restructuring plan to increase future profitability, including consolidating office spaces, reducing spending and reorganizing our divisions and teams following meaningful headcount reductions, while simultaneously working on 2010 and development for 2011 and beyond. As a result of our efforts to enhance profitability, we believe we have realized significant cost savings, and are still looking at additional efficiencies."

Berman continued, "We have a diverse portfolio of products that has been well received by our customers at the recent Toy Fairs. We believe a number of new initiatives and product lines have great potential, including our SpyNet line, new Halloween initiatives, several new Disney initiatives, new doll lines, and others, but we do not expect the new additions to completely offset declines in revenues of our Hannah Montana product line and resulting from the end of our WWE licenses, along with the elimination of a number of unprofitable and underperforming lines that were in the 2009 portfolio."

Friedman concluded, "For our initial 2010 guidance we are anticipating diluted EPS in the range of \$1.10 to \$1.20 on net sales of approximately \$660 to \$670 million. This guidance anticipates first quarter 2010 net sales in the range of \$70 - \$74 million, with a loss per share in the range of \$0.20 to \$0.25 versus net sales of \$108.7 million and a loss per share of \$0.40 in the first quarter of 2009."

# **Use of Non-GAAP Financial information**

In addition to the preliminary results reported in accordance with U.S. GAAP included in this release, the Company has provided certain non-GAAP financial information, including net sales information that excludes recall items, and expense information that excludes intangible asset impairment charges and license and inventory impairment charges, among others. Management believes that the presentation of these non-GAAP financial measures provides useful information to investors because this information may allow investors to better evaluate ongoing business performance and certain components of the Company's results. In addition, the Company believes that the presentation of these non-GAAP financial measures enhances an investor's ability to make period-to-period comparisons of the Company's operation results. This information should be considered in addition to the results presented in accordance with GAAP, and should not be considered a substitute for the GAAP results. The company has reconciled the non-GAAP financial information included in this release to the nearest GAAP measure. See the attached "Reconciliation of Non-GAAP Financial Information."

## **Conference Call**

JAKKS Pacific will webcast its fourth quarter earnings conference call at 4:45p.m. Eastern time (1:45p.m. Pacific time) today. To listen to the live webcast, go to the *Investors* section of <u>www.jakks.com</u>, and click on the earnings webcast link under *Events and Presentations* at least 15 minutes early to register, download and install any necessary audio software. A telephonic playback will be available from 7:15 p.m. ET on March 2, 2010 through 7:15 p.m. ET on March 31, 2010. The playback can be accessed by calling 888-843-8996, or 630-652-3044 for international callers, pass code "7581015#."

## About JAKKS Pacific, Inc.

JAKKS Pacific, Inc. (NASDAQ: JAKK) is a leading designer and marketer of toys and consumer products, with a wide range of products that feature some of the most popular children's toy licenses in the world. JAKKS' diverse portfolio includes Action Figures, Electronics, Dolls, Dress-Up, Role Play, Halloween Costumes, Kids Furniture, Vehicles, Plush, Art Activity Kits, Seasonal Products, Infant/Pre-School, Construction Toys, and Pet Toys sold under various proprietary brands including JAKKS Pacific®, Creative Designs International™, Road Champs®, Funnoodle®, Go Fly a Kite®, JAKKS Pets™, EyeClops®, Plug It In & Play TV Games™, Girl Gourmet™, Kids Only!™, Tollytots® and Disguise™. JAKKS is an award-winning licensee of several hundred nationally and internationally known trademarks including Disney®, Nickelodeon®, Warner Bros.®, Ultimate Fighting Championship®, Hello Kitty®, Graco® and Cabbage Patch Kids®.

This press release may contain forward-looking statements (within the meaning of the Private Securities Litigation Reform Act of 1995) that are based on current expectations, estimates and projections about JAKKS Pacific's business based partly on assumptions made by its management. These statements are not guarantees of future performance and involve risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such statements due to numerous factors, including, but not limited to, those described above, changes in demand for JAKKS' products, product mix, the timing of customer orders and deliveries, the impact of competitive products and pricing, and difficulties with integrating acquired businesses. The forward-looking statements contained herein speak only as of the date on which they are made, and JAKKS undertakes no obligation to update any of them to reflect events or circumstances after the date of this release.

© 2010 JAKKS Pacific, Inc. All rights reserved.

#### JAKKS Pacific, Inc. and Subsidiaries Condensed Consolidated Balance Sheets

		 cember 31, 2009 thousands)	December 31, 2008		
	ASSETS				
Current assets:					
Cash and cash equivalents		\$ 254,837	\$	169,520	
Marketable securities		202		195	
Accounts receivable, net		129,930		147,587	
Inventory, net		34,457		87,944	
Income taxes receivable		35,015		22,288	
Deferred income taxes		16,643		17,993	
Prepaid expenses and other current assets		 34,259		29,670	
Total current assets		 505,343		475,197	
Property and equipment		73,812		81,412	
Less accumulated depreciation and amortization		 52,598		52,914	
Property and equipment, net		 21,214		28,498	
Goodwill, net		1,571		427,693	
Trademarks & other assets, net		42,912		43,552	
Deferred income taxes		56,326		-	
Investment in video game joint venture		 6,727		53,184	
Total assets		\$ 634,093	\$	1,028,124	

#### LIABILITIES AND STOCKHOLDERS' EQUITY

Current liabilities:		
Accounts payable and accrued expenses	\$ 101,820	\$ 119,629
Reserve for sales returns and allowances	33,897	23,317
Income taxes payable	-	7,190
Short-term debt	20,262	-
Total current liabilities	155,979	 150,136
Long term debt	86,727	98,000
Other liabilities	2,490	2,112
Income taxes payable	16,788	4,686
Deferred income taxes	-	26,237
	 106,005	131,035
Total liabilities	 261,984	 281,171
Stockholders' equity:		
Common stock, \$.001 par value	28	28
Additional paid-in capital	303,474	292,809
Retained earnings	72,835	458,345
Accumulated other comprehensive income (loss)	(4,228)	(4,229)
	 372,109	746,953
Total liabilities and stockholders' equity	\$ 634,093	\$ 1,028,124

#### JAKKS Pacific, Inc. and Subsidiaries Fourth Quarter Earnings Announcement, 2009 Condensed Statements of Income (Unaudited)

Three Months Ended December 31,

Twelve Months Ended December 31,

				<u>2008</u> <u>2009</u> In thousands, expect per share data)			<u>2008</u>	
Net sales	\$ 198,772	\$	269,347	\$	803,704	\$	903,397	
Less cost of sales								
Cost of goods	116,092		147,055		470,166		477,748	
Royalty expense	21,483		25,088		112,078		89,395	
Amortization of tools and molds	 4,883		4,555		18,532		15,041	
Cost of sales	 142,458		176,698		600,776		582,184	
Gross profit	 56,314		92,649		202,928		321,213	
Direct selling expenses	24,822		37,441		67,586		83,275	
Selling, general and administrative expenses	27,068		43,531		143,082		146,781	
Depreciation and amortization	3,473		2,853		16,368		11,245	
Write-down of other intangible assets	-		-		8,221		9,076	
Write-down of goodwill	-		-		407,125		-	
Reorganization charges	 12,994		-		12,994		-	
Income (loss) from operations	 (12,043)		8,824		(452,448)		70,836	
Other income (expense):								
Profit (loss) from video game joint venture	5,796		12,622		(16,128)		17,092	
Interest income	42		594		318		3,396	
Interest expense, net of benefit	(4,130)		(1,238)		(7,930)		(2,425)	
Income (loss) before provision (benefit) for income taxes	(10,335)		20,802		(476,188)		88,899	
Provision (benefit) for income taxes	(8,478)		3,923		(90,678)		12,842	
Net income (loss)	\$ (1,857)	\$	16,879	\$	(385,510)	\$	76,057	
Earnings (loss) per share - diluted (basic)	\$ (0.07)	\$	0.55	\$	(14.02)	\$	2.42	
Shares used in earnings (loss) per share	27,491		32,312		27,502		32,637	

#### JAKKS Pacific, Inc. and Subsidiaries Reconciliation of GAAP to non-GAAP Results Condensed Statements of Income (Unaudited)

	Three Months Ended December 31,				Twelve Months Ended December 31,				
		<u>2009</u>	<u>2008</u> (In thousands, exp		<u>2009</u> spect per share data)		<u>2008</u>		
Net sales Change in net sales - recall	\$	198,772	\$	269,347	\$	803,704 610	\$	903,397 -	
Non-GAAP net sales	\$	198,772	\$	269,347	\$	804,314	\$	903,397	
Income (loss) from operations as reported	\$	(1,857)	\$	16,878	\$	(385,510)	\$	76,057	
Non-GAAP adjustments: Change in net sales - recall		-		-		610		-	
Changes in cost of sales: Impairment of inventory Impairment of inventory - recall		-		-		23,021 979		-	
Write-down of abandoned/underperforming licenses Total changes in cost of sales				<u>-</u> -		33,224 57,224		1,750 1,750	
Other G&A Expenses Write-down of Other Intangible Assets Write-down of Joint Venture receivable		-		-		8,221 23,544		9,076 -	
Write-down of Goodwill Write-off of obsolete tools and molds FIN 48 penalties		-		-		407,125 2,316		- - (1,975)	
Reorganization charges Interest Expense		12,994		-		12,994		(3,147)	
Tax adjustments and tax impact of above items		(4,740)				(96,283)		(15,141)	
Total non-GAAP adjustments		8,255		-		415,751		(9,436)	
Non-GAAP income from continuing operations	\$	6,398	\$	16,878	\$	30,241	\$	66,621	
Non-GAAP earnings per share - diluted: Shares used in earnings per share - diluted	\$	0.22 33,738	\$	0.55 32,312	\$	1.03 32,739	\$	2.13 32,637	

# CONTACT:

JAKKS Pacific, Inc. Genna Rosenberg 310-455-6235 or Joel Bennett 310-455-6210